

Accenture Commodity Trading and
Risk Management Services

Triple Point Technology capabilities

A large, stylized teal arrow pointing to the right, composed of two parallel lines that meet at a point on the right side.

High performance. Delivered.

Technology for new times

Today's economic and commercial realities are forcing trading and risk management organizations to reexamine conventional ways of doing business. All industries are affected, and certainly that includes utility, energy, metals, chemical and other companies that trade commodities. In this complicated and volatile environment, the right technology is critical and this is where Accenture can help. Through Accenture Commodity Trading and Risk Management Services, we provide a range of solutions to help commodity trading operations leverage technology to full advantage. From front to middle to back office, we work with clients to create, embed and enhance systems, processes and strategies that deliver value. One of the leading platforms to support that high performance is Triple Point.

Accenture and Triple Point Technology

Triple Point, founded in 1993, is the leading global provider of cloud and on-premise commodity management software that delivers advanced analytics to optimize end-to-end commodity and energy value chains. More than 400 customers in over 35 countries use Triple Point solutions, including top *Fortune* 500 companies in a variety of industries. Triple Point Technology offers the only SAP-endorsed business solution for commodities and risk management.

Accenture and Triple Point have teamed since 2008, working across the energy, utilities, consumer goods, manufacturing and agricultural business. Accenture has implemented a variety of Triple Point solutions, with client experience including: directing process and application development work stream for a major manufacturer; assisting with

the design and implementation of Triple Point's Commodity SL™ solution to provide visibility, consistency and additional trading activity controls for a petroleum company; and a business transformation project for a leading oil and gas company, assessing what areas needed improvement in the commerce, supply chain, trading and finance organizations.

Accenture has internal skilled resources with Triple Point knowledge around the globe. Accenture maintains internal environments for the Commodity XL™ and Commodity SL™ enterprise platforms, supporting the development of internal capabilities. This strategic relationship with Triple Point provides Accenture with the benefit of training and with a developmental/demo environment in the Accenture Delivery Center in India. Accenture is the preferred systems integrator for Triple Point's energy clients.

Scope of services

Accenture provides consulting, system integration and outsourcing services around Triple Point solutions. Accenture Commodity Trading and Risk Management Services works with clients to help them address their technology needs to support their ability to stay competitive. Triple Point Technology provides solutions that span the entire complex commodities value chain: buying, selling, trading and procurement; enterprise risk management; scheduling and logistics; storage; processing; and settlement and accounting. For hydrocarbons, that value chain extends from crude supply and trading through refining, product supply and trading, wholesale and retail marketing, logistics and distribution. This integrated approach to the overall business optimizes the management of interrelated decisions. Triple Point's



commodity management platform enables customers to manage exposure to energy and raw materials across industries as well, including energy, metals, minerals, agriculture, transportation, shipping and consumer products.

Services include:

Data management

This service addresses the company's data management requirements across the entire organization and provides a uniform data model and framework for reporting.

Reporting and analytics

Companies face challenges in consolidating data from various systems and tools in the organization and reporting risk in a comprehensive manner. This service focuses on the analytical and reporting requirements to manage risk effectively and confirm compliance.

Application modernization and optimization

Many companies in the energy sector have disparate systems in place on varied platforms. With this offering, Accenture defines and rationalizes the application, integration, data, technical and infrastructure architectures for Accenture Commodity Trading and Risk Management solutions.

Application development

This service includes the development, enhancement and integration of new and existing applications across a variety of trading platforms and technologies. By approaching these applications as a managed service, clients are free to focus on the company's core business—achieving the same level of capability at lower cost.

Application outsourcing

This service can apply to all applications, from trading system to infrastructure to planning systems. By teaming with Accenture, energy clients can access external skills and release their IT resources for higher-level business activity.

Business process management-led integrated implementation

Accenture's business process management (BPM)-led integrated commercial optimization supports clients in accelerating the entire implementation process from application gap evaluation, solution and technical architecture, to IT roadmap and implementation. This service allows a company to integrate core applications and define a long-term IT roadmap to address business objectives.

Collaboration for high performance

To succeed in a relentlessly dynamic world, companies are continually reassessing their operational and financial performance. In that effort, no company trading in commodities can afford to ignore the importance of technology. The systems and approaches to optimize and maximize results are complex, but their rewards to the business are real and tangible. Technologies from companies like Triple Point help build necessary growth.

A provider like Accenture who knows the territory can be vital in navigating the way forward. Through Accenture Commodity Trading and Risk Management Services, we provide a team of people with deep experience in utilities, energy, chemicals, metals and other resource

industries. We know what is required to successfully implement leading-edge technology such as Triple Point. We understand commodity market issues and trends and we have the technologies and business solutions to deliver practical solutions for each individual client.

About Accenture

Accenture is a global management consulting, technology services and outsourcing company, with more than 244,000 people serving clients in more than 120 countries. Combining unparalleled experience, comprehensive capabilities across all industries and business functions, and extensive research on the world's most successful companies, Accenture collaborates with clients to help them become high-performance businesses and governments. The company generated net revenues of US\$25.5 billion for the fiscal year ended Aug. 31, 2011. Its home page is www.accenture.com.



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